Serial No 09/470,041 In reply to Office Action mailed March 24, 2003 and Office Communication mailed February 27, 2004 Page 2 of 11

This listing of claims will replace all prior versions, and listings, of claims in the application:

## LISTING OF CLAIMS

1-50 (canceled)

onew) A method for a virtual trade financial framework, comprising the steps of:
establishing an agreement between a plurality of buyers and a plurality of sellers for
trading purposes, including: (a) submitting a terms form to the plurality of buyers
providing details on products or services available from the plurality of sellers in
order to prompt the submission of bids on the products or services; (b) receiving
the bids from the buyers utilizing a network; (c) categorizing the bids based on a
predetermined criteria; (d) displaying the categorized bids to the sellers utilizing
the network; (e) receiving offers from the sellers in response to the bids utilizing
the network; (f) displaying the offers to the buyers; and (g) closing transactions
between the buyers and the sellers utilizing the network;

receiving the terms form indicating at least one of terms and conditions of at least one of the buyers;

checking a credit of at least one of the buyers with a third party based on the terms form; providing at least one of the sellers with the terms form and an indication as to available credit of at least one of the buyers;

receiving from at least one of the sellers a response to the terms form and indication; forwarding a response of at least one of the sellers to at least one of the buyers; receiving initiation and payment documents utilizing the network;

receiving secondary documents selected from the group consisting of an insurance certificate, inspection certificate, certificate of origin, invoice/declaration, counselor's invoice, sanction and boycott declaration, packing list, weight list, lab test report, and beneficiary certificate; and

sending the secondary documents to a bank to be checked, wherein at least one of the buyers accesses the secondary documents via the bank.



Serial No 09/470,041 In reply to Office Action mailed March 24, 2003 and Office Communication mailed February 27, 2004 Page 3 of 11

- 52. (new) A method as recited in claim 51, and further comprising the step of authenticating an identity of the plurality of buyers prior to submitting the terms form thereto.
- 53. (new) A method as recited in claim 52, wherein the identity is authenticated by requiring the submission of an identifier and a password.
- 54. (new) A method as recited in claim 51, wherein the step of categorizing the bids includes ranking or segmenting the bids.
- 55. (new) A method as recited in claim 51, wherein the predetermined criteria includes at least one of geography and product category.
- 56. (new) A method as recited in claim 51, wherein the bids and offers are displayed on a site on the network.
- 57. (new) The method as recited in claim 51, and further comprising the step of storing, indexing, and matching the secondary documents.
- 58. (new) The method as recited in claim 51, wherein the initiation and payment documents include a combined purchase order proforms invoice.
- 59. (new) The method as recited in claim 51, and further comprising the step of requesting the seller to become a registered member of the framework.
- 60. (new) The method as recited in claim 51, and further comprising the step of finalizing the agreement after forwarding the response of the seller to the buyer.
- 61. (new) A computer program embodied on a computer readable medium for a virtual trade financial framework, comprising:





Serial No 09/470,041 In reply to Office Action mailed March 24, 2003 and Office Communication mailed February 27, 2004 Page 4 of 11

- a code segment for establishing an agreement between a plurality of buyers and a plurality of sellers for trading purposes, including: (a) a code segment for submitting a terms form to the plurality of buyers providing details on products or services available from the plurality of sellers in order to prompt the submission of bids on the products or services; (b) a code segment for receiving the bids from the buyers utilizing a network; (c) a code segment for categorizing the bids based on a predetermined criteria; (d) a code segment for displaying the categorized bids to the sellers utilizing the network; (e) a code segment for receiving offers from the sellers in response to the bids utilizing the network; (f) a code segment for displaying the offers to the buyers; and (g) a code segment for closing transactions between the buyers and the sellers utilizing the network;
- a code segment for receiving the terms form indicating at least one of terms and conditions of at least one of the buyers;
- a code segment for checking a credit of at least one of the buyers with a third party based on the terms form:
- a code segment for providing at least one of the sellers with the terms form and an indication as to available credit of at least one of the buyers;
- a code segment for receiving from at least one of the sellers a response to the terms form and indication:
- a code segment for forwarding a response of at least one of the sellers to at least one of the buyers:
- a code segment for receiving initiation and payment documents utilizing the network;
- a code segment for receiving secondary documents selected from the group consisting of an insurance certificate, inspection certificate, certificate of origin, invoice/declaration, counselor's invoice, sanction and boycott declaration, packing list, weight list, lab test report, and beneficiary certificate; and
- a code segment for sending the secondary documents to a bank to be checked, wherein at least one of the buyers accesses the secondary documents via the bank.



Serial No 09/470,041 In reply to Office Action mailed March 24, 2003 and Office Communication mailed February 27, 2004 Page 5 of 11

- 62. (new) A computer program as recited in claim 61, and further comprising a code segment for authenticating an identity of the plurality of buyers prior to submitting the form thereto.
- 63. (new) A computer program as recited in claim 62, wherein the identity is authenticated by requiring the submission of an identifier and a password.
- 64. (new) A computer program as recited in claim 61, wherein the code segment for categorizing the bids includes ranking or segmenting the bids.
- 65. (new) A computer program as recited in claim 61, wherein the predetermined criteria includes at least one of geography and product category.
- 66. (new) A computer program as recited in claim 61, wherein the bids and offers are displayed on a site on the network.
- 67. (new) The computer program as recited in claim 61, and further comprising a code segment for storing, indexing and matching the secondary documents.
- 68. (new) The computer program as recited in claim 61, wherein the initiation and payment documents include a combined purchase order proforma invoice.
- 69. (new) The computer program as recited in claim 61, and further comprising a code segment for requesting the seller to become a registered member of the framework.
- 70. (new) The computer program as recited in claim 61, and further comprising a code segment for finalizing the agreement after forwarding the response of the seller to the buyer.





Serial No 09/470,041 In reply to Office Action mailed March 24, 2003 and Office Communication mailed February 27, 2004 Page 6 of 11

71. (new) A system for a virtual trade financial framework, comprising:

logic for establishing an agreement between a plurality of buyers and a plurality of sellers for trading purposes, wherein the logic for establishing the agreement includes initiating bidding, comprising: (a) logic for submitting a terms form to the plurality of buyers providing details on products or services available from the plurality of sellers in order to prompt the submission of bids on the products or services; (b) logic for receiving the bids from the buyers utilizing a network; (c) logic for categorizing the bids based on a predetermined criteria; (d) logic for displaying the categorized bids to the sellers utilizing the network; (e) logic for receiving offers from the sellers in response to the bids utilizing the network; (f) logic for displaying the offers to the buyers; and (g) logic for closing transactions between the buyers and the sellers utilizing the network;

logic for receiving the terms form indicating at least one of terms and conditions of at least one of the buyers;

logic for checking a credit of least one of the buyers with a third party based on the terms form;

logic for providing least one of the sellers with the terms form and an indication as to available credit of least one of the buyers;

logic for receiving from least one of the sellers a response to the terms form and indication;

logic for forwarding a response of least one of the sellers to least one of the buyers; logic for receiving initiation and payment documents utilizing the network;

logic for receiving secondary documents selected from the group consisting of an insurance certificate, inspection certificate, certificate of origin, invoice/declaration, counselor's invoice, sanction and boycott declaration, packing list, weight list, lab test report, and beneficiary certificate; and

logic for sending the secondary documents to a bank to be checked, wherein least one of the buyers accesses the secondary documents via the bank.



Serial No 09/470,041 In reply to Office Action mailed March 24, 2003 and Office Communication mailed February 27, 2004 Page 7 of 11

- 72. (new) A system as recited in claim 71, and further comprising logic for authenticating an identity of the plurality of buyers prior to submitting the form thereto.
- 73. (new) A system as recited in claim 72, wherein the identity is authenticated by requiring the submission of an identifier and a password.
- 74. (new) A system as recited in claim 71, wherein the logic for categorizing the bids includes ranking or segmenting the bids.
- 75. (new) A system as recited in claim 71, wherein the predetermined criteria includes at least one of geography and product category.
- 76. (new) A system as recited in claim 71, wherein the bids and offers are displayed on a site on the network.
- 77. (new) The system as recited in claim 71, and further comprising logic for storing, indexing and matching the secondary documents.
- 78. (new) The system as recited in claim 71, wherein the initiation and payment documents include a combined purchase order proforma invoice.
- 79. (new) The system as recited in claim 71, and further comprising logic for requesting the seller to become a registered member of the framework.
- 80. (new) The system as recited in claim 71, and further comprising logic for finalizing the agreement after forwarding the response of the seller to the buyer.

